

**What Business Owners Are Saying About SPARDATA...**

**"This was our first formal company valuation. The analyst was helpful to walk us through the valuation process and reasoning for how the value was determined. We were comfortable with her analysis and appreciated the additional explanations. I now have a clearer understanding of the planning I need to do for myself and the business".**

*Business Owner – Lumber, Millwork and Timber Operations*

**"Your ability to respond to the specific needs of my business is greatly appreciated. I was very comfortable working with you and I have great confidence in the valuation you prepared."**

*Business Owner - Power and Communication Line Construction*

**"SPARDATA just completed an updated valuation of my business. We returned to SPARDATA because I like their process. The paperwork required for the valuation is easy to understand and to complete. Telephone calls and e-mails are returned quickly which allows the process to continue without being held up."**

*Business Owner - Fresh Fruit and Vegetable Merchant Wholesalers*

**"SPARDATA's staff is very professional. The valuation was completed in a timely manner. Your ability to work remotely with little disruption to my business was perfect for our needs. Your valuation met my unique need to resolve issues surrounding IRA investment monies in the business. Overall - a great service at a reasonable cost."**

*Business Owner - Manufacturer/Distributor of Janitorial Supplies*



## What Advisors are saying...?

**“SPARDATA has proven to be a great resource for my practice. The valuation project was a learning experience for me as well as my client. It gave us both confidence in the plans that we put in place.”**

*Advisor - Support Activities for Oil and Gas Operations*

**“I believe the valuation was very helpful for my client to understand the estate planning we discussed and for the attorney to come up with the most appropriate strategy for the client. Knowing the value of the business was also helpful in determining the right amount of insurance to purchase for the eventual buy-out of the stock that will occur at some time in the future. I believe any business owner and advisor team would benefit from the valuation process. My analyst was very helpful and attentive to our needs and concerns.**

*Advisor - Hand and Edge Tool Manufacturing*

**“I just discussed the valuation with you client. He would be the first to complain if there was anything negative to say. He said the project went very smoothly. SPARDATA explained the value in terms he could understand. We are both impressed that the valuation was completed on time, which allowed us to move forward on the estate plan.”**

*Advisor - General Freight Trucking, Long-Distance*

**“My client is very satisfied with the valuation. The initial conference call was very helpful. It gave my client comfort knowing exactly what to expect and how we would all work together. The process went exactly as you described. We are now discussing estate planning options based on your valuation.”**

*Advisor – Lumber, Millwork and Timber Operations*